

**TOWN OF MOUNTAIN VILLAGE
 BUSINESS DEVELOPMENT ADVISORY COMMITTEE (BDAC) MEETING
 TUESDAY June 9, 2020, 11:00 AM
 TO BE HELD REMOTELY VIA ZOOM WEBINAR
<https://us02web.zoom.us/j/89333847385>**

(see login details below)

AGENDA

Item	Time	Min	Presenter	Type	
1.	11:00				Call to Order
2.	11:00	5	Caton	Action	Approval of the June 9, 2020 Minutes
3.	11:05	5	Benitez	Informational	Economic Recovery Committee Update
4.	11:10	45	Caton/Dohnal/Wise	Informational	COVID-19 BDAC work plan discussion, focusing on: <ul style="list-style-type: none"> • Village Center outdoor space enhancement • business relief programs
5.	11:55	5	Caton	Informational	<ul style="list-style-type: none"> • Other Business
6.	12:00				Adjourn

Links to reference:

Merchant Meeting survey [results](#)

Mountain Village COVID-19 business survey [results](#)

To join the Zoom Webinar Meeting from Computer or Mobile Device download the Zoom App in the Appstore or go to the link below.

Zoom webinar.

Topic: Business Development Advisory Committee Meeting

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Meeting ID: 89333847385

International numbers available: <https://zoom.us/u/acCvpQclkn>

Please note that times are approximate and subject to change.

Public Comment Policy:

- The Town Council will take your comments during all virtual Town Council meetings through the zoom conference app for items proper to receive public comment via the written comment feature on zoom.
- Please do not comment until the presiding officer opens the agenda item to public comment. Public comments submitted outside of the proper time may not be considered.
- All those wishing to give public comment must identify their full name and affiliation, if any, to the Town of Mountain Village.
- Please keep your comments as brief and succinct as possible as they will be read aloud at the meeting. Please refrain from repeating what has already been said by others in the interest of time. You may simply state that you agree with a previous speaker's comments.
- Commenters shall refrain from personal attacks and maintain a civil tone while giving public comment.

**TOWN OF MOUNTAIN VILLAGE
MINUTES OF THE JUNE 9, 2020
BUSINESS DEVELOPMENT ADVISORY COMMITTEE MEETING DRAFT**

The meeting of the Business Development Advisory Committee (BDAC) Meeting was called to order by **Dan Caton** on Tuesday, June 9, 2020, at 11:05 a.m. through the online meeting platform, Zoom.

Attendance:

The following BDAC members were present:

Zoe Dohnal, Mountain Village Business Development Department staff representative
John Miller, Mountain Village Planning and Development Services staff representative
Laila Benitez, Mountain Village Town Council
Dan Cation, Mountain Village Town Council
Sherri Reeder, Telluride Ski Resort staff representative
Mike Doherty, Mountain Village Business Owner Representative
Garrett Brafford, Telluride Mountain Village Owners Association (TMVOA) staff representative

The following members of the public present:

JD Wise, Mountain Village Public Works staff representative

Consideration of Approval of Minutes:

June 2, 2020, BDAC Meeting Minutes

On a **MOTION** by **Laila** and seconded by **Sherri Reeder**, the BDAC voted unanimously to approve the June 2, 2020 meeting minutes.

Discussion and Committee Follow Up/Next Steps:

- Agenda Item 3- Economic Recovery Committee Update
 - **Zoe Dohnal** updated BDAC on the ERC. Short term rentals have been a focus of data collection. There is a short-term oversight committee, and the ERC is in discussion about forming an oversight committee for restaurants as well. Most businesses are starting to open but many still have questions regarding Town of Telluride and street closures.

- Agenda Item 4- COVID-19 BDAC work plan discussion

- JD gave an update on **Lighting** orders. TSG was responsible for installing the string lights next to boot doctors. Enlighted (business) from Telluride did a site visit on 6-8-2020 with TMV, TSG and agreed that current proposal from BDAC would work but also suggested additional areas that could use additional lighting to enhance other areas. Proposal amount was expensive so it may make more sense working with TSG and TMV to install lighting rather than outsource. Consensus is to go with lights similar to lighting outside BootDoctors. Solar powered umbrella lights have been ordered and are on the way. Any lighting under the bridge next to the Inn at Lost Creek needs HOA approval.

JD and Zoe were **DIRECTED** to reach out to the HOA for possible permission.

JD was **DIRECTED** to order sting lights that have been discussed and to focus on other types of lighting as a phase II portion of the lighting project.

- Zoe gave an update on **Business Relief Programs** and discussed potential options for TMV. The options were provided in the packet and discussed in detail by BDAC Members.

Zoe will discuss options with TMVOA and hopefully be able to figure out an effective way to promote small scale events that are permissible. Zoe was **DIRECTED** to provide BDAC with an event structure at next weeks meeting.

Marketing grants also seemed like a good way to help promote local business. More research will occur as to the best options. Zoe was **DIRECTED** to draft an application for marketing grants as well as what the options for potential usage of the funds would be and return at the next meeting.

- Agenda Item 5- Other Business
 - No other business was discussed.
- Agenda Item 6- Adjourn

There being no further business, on a **MOTION** by **Laila Benitez** and seconded by **Zoe Dohnal**, the BDAC unanimously to adjourn the meeting at **11:59** a.m.

Reminder:

The next BDAC meeting will take place on Tuesday, June 23, 2020, at 11:00 a.m. in the Mountain Village Town Hall via Zoom Webinar, details below.

Join Zoom Meeting

<https://us02web.zoom.us/j/89333847385>

Meeting ID: 89333847385

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Respectfully submitted,

John Miller

Senior Planner

Town of Mountain Village



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 455 Mountain Village Blvd. Mountain Village, CO 81435
 (970) 369-8236

TO: Business Development Advisory Committee

DATE: June 19, 2020

FROM: Zoe Dohnal, Business Development and Sustainability Senior Manager

RE: Business Relief program discussion

OVERVIEW

The goal of BDAC is to provide long-term relief that acts as an investment in our business community.

ATTACHMENTS

- Exhibit A: 2020 workplan
- Exhibit B: Cost breakdown per building/business for utility waiver

MV Visitor Incentive Programs

- **Overall pool of funds:** \$25,000
- **Maximum amount to be awarded:** N/A
- **Program overview:** Sunset Stroll, a Mountain Village Happy Hour. Working with TMVOA to produce the weekly event to take place Fridays from 4-6 p.m.

Utility Waiver

- **Overview**
 - The TMV finance team has put together the list of the street-level businesses within the Village Center or Market Plaza. Shown are the water/cable/internet accounts (if applicable) and amounts of the monthly base bills. Many of the HOAs (or hotels) pay the water for the entire complex. There are some internet accounts that are comped and are indicated on this report.
 - **Overall pool of funds:** \$50,000 to \$75,000 (estimated amount)
 - We are waiting to get an estimate from TMV finance for the following:
 - The potential cost for street-level businesses within the Village Center or Market Plaza with an employee count of 25 or less.
- Overall total per month: \$50,961.17**



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- Water/sewer total per month: \$24,203.12 (*amount per complex, not business*)
- Cable total per month: \$7,855.7
- Internet total per month: \$18,902.35 (*\$10,704.95 already comped*)
- The potential cost for street-level businesses within the Village Center or Market Plaza with an employee count of 10 or less
Overall total per month: \$41,815.74
 - Water/sewer total per month: \$24,203.12 (*amount per complex, not business*)
 - Cable total per month: \$3,820.07
 - Internet total per month: \$13,792.55 (*\$9,354.95 already comped*)
- The potential cost for street-level businesses within the Village Center or Market Plaza with an employee count of 25 or less, NOT INCLUDING hotels
Overall total per month: \$50,133.39
 - Water/sewer total per month: \$24,203.12 (*amount per complex, not business*)
 - Cable total per month: \$7,687.82
 - Internet total per month: \$18,242.45 (*\$10,704.95 already comped*)
- The potential cost for street-level businesses within the Village Center or Market Plaza with an employee count of 10 or less, NOT INCLUDING hotels
Overall total per month: \$41,815.74
 - Water/sewer total per month: \$24,203.12 (*amount per complex, not business*)
 - Cable total per month: \$3,652.19
 - Internet total per month: \$13,187.60 (*\$9,354.95 already comped*)
- **Maximum amount to be awarded:** N/A
- **Program overview:** This program will waive utility fees for water, cable and internet beginning June 1 and ending September 30, 2020. This will only be applicable for street-level businesses within the Village Center or Market Plaza. (See Exhibit B.)
To be eligible:
 - Must be a brick and mortar business, street-level in the Village Center or Market Plaza.
 - Must generate sales tax (retail, rentals, and restaurants).
 - Note: Real estate offices generate transfer tax revenue but that all goes to TMVOA. Property/HOA management – while they do generate employment they would generate very little sales tax and I’m not sure that they are the reason a guest comes to Mountain Village.
 - Property must be open for business, as allowed by regulations.

Marketing Assistance Fund ([Like Montrose](#))

- **Overall pool of funds:** \$30,000



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- **Maximum amount to be awarded:** Up to \$2,500

- **Who is eligible:**
 - Must be a brick & mortar business, street-level within in the Village Center or Market Plaza.
 - Must generate sales tax (retail, rentals, and restaurants)
 - Property must be open for business, as allowed by regulations.

- **Details**
 - **Purpose**
 - TMV will provide funding for business who would like to invest in their long-term marketing strategies.
 - **Business Responsibilities**
 - Step 1: Choose from the list of marketing opportunities that TMV can help fund and assist with. If your desired marketing tactic is not listed, please provide details in your application and it will be considered:
 - Traditional Marketing
 - Branding or rebranding efforts and/or logo design
 - Print marketing collateral
 - Professional photography to utilize on web, print, and social media
 - Video
 - Other
 - Digital Marketing
 - New website creation
 - Enhance current website
 - Set up an email marketing platform
 - Email marketing campaign creation
 - Enhance social media presence through profile optimization.
 - Paid social media ad campaign
 - Other
 - Search Engine Marketing
 - Search Engine Optimization
 - Pay-per-click campaigns i.e. Google Ads
 - Other
 - Step 2: Create an executable plan of how you would like to use our funding assistance to help promote your business.
 - Applicant must submit a detailed plan of how they will execute any of the above marketing opportunities if funded.
 - Provide a monetary estimate on potential costs.
 - Please note that full graphic design services are not offered by TMV staff. Include details in your application if you plan to



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acquire design services. Additionally, [Canva.com](https://www.canva.com) is a free, user-friendly design resource that includes easy templates for designing your own ad.

- Please note if the business is requesting guidance from the TMV communication staff to develop marketing opportunities recommendations. Marketing campaign development will not be provided by Town staff. Town staff will provide guidance and input, but business must develop a plan using outsourced labor if needed.
- Provide contact information for any third-party media contractor(s) or marketing expert(s) business will be using if accepted.
 - Step 3: Submit application with proposed budgets
- Town of Mountain Village responsibilities:
 - Review all submitted grant applications with BDAC.
 - BDAC will decide which marketing tactics to fund and in what amount, not to exceed \$2500.
 - Make direct payments to marketing contractors (graphic designers, website specialists etc) and/or external marketing experts chosen by grant applicants.
 - The TMV will contact advertiser(s) and expert(s) to coordinate payments. Please note that if you choose a social media ad or other online platforms/software outlets, the businesses will be responsible for making the payment and, after an invoice is sent to said business, the town will issue reimbursement to the business within fourteen business days of receiving invoice.



2020 **DRAFT** COVID-19 Work Plan

Business Development Advisory Committee

The COVID-19 Work Plan has been compiled as a tool to help the Business Development Advisory Committee (BDAC) plan for future potential impacts to local businesses, help with the strategic allocation of resources to aid in recovery, and guide communication around specific decisions and actions. Specific elements found within the Work Plan are intended to help identify changing business climates over time and to help target specific activities and goals to best suit issues as they evolve.

Finalizing a work program helps the Committee prioritize work. It does not mandate project completion, nor does it preclude work on other projects not identified. Having this flexibility, together with support from the Council and other stakeholders, helps the Committee best serve the community.

Typically, much more work is identified on a work program than can be accomplished in any given year.

Given the complexities facing the Town of Mountain Village and the local business community, staff will work to prioritize any feasible project Town Council determines useful in assisting local business. [that is deemed effective in assisting local businesses in a fiscally responsible way.](#)

Work Program Priorities:

High Priority tasks include the major projects identified below and other potential projects that must be addressed Early/Late Spring in anticipation for some relaxation of the San Miguel Public Health Order. Some high priority tasks will continue into Summer of 2020 and beyond because they are multi-year tasks

Low Priority tasks are projects that were previously researched by the Council and the Committee but there are insufficient staffing resources or funding to address them. These are projects that can potentially advance to a higher priority as we begin to understand opportunities individually. Also, they be addressed at a later time in FY 2020-2021, or they may drop off the work program entirely.

All items that are currently being accomplished are highlighted.

HIGH PRIORITIES

1. Economic Development Incentives – Town Resources

Priority Ranking	Budget	Action Item	Sub-Action Item	Team Member(s)	Date Completed
1		Demographic & Data Assistance	<ul style="list-style-type: none"> Survey business to understand current needs and hardships 	Zoe Dohnal/ John Miller	4.27.20
2		Focused Merchant Meetings	<ul style="list-style-type: none"> Ensure merchants are sharing information on operation strategies. Position TMV and TMVOA to answer any questions and provide appropriate resources. 	Zoe Dohnal	5.12.20 Ongoing
3	\$14,385.00	Fee waivers and payment deferrals	<ul style="list-style-type: none"> Sales tax deferral Business license waivers Utility Fee Waivers 		5.20.20
4		E-newsletter / blog	<ul style="list-style-type: none"> Business e-newsletter (incorporated into the COVID-19 e-newsletter) 	Zoe Dohnal	On-going
6	\$50,000.00	Village Center outdoor space enhancement	<ul style="list-style-type: none"> Additional outdoor seating areas – lighting, canopies, etc. Potential pop-up structures 	JD Wise	To be completed in the next few months

2. Business Retention

Priority Ranking	Budget	Action Item	Sub-Action Item	Team Member(s)	Date Completed
1		Ecommerce Assistance	<ul style="list-style-type: none"> Providing resources to businesses to help them succeed in the 'new normal'. This will include consulting on website creation, marketing assistance, and training. 	Zoe Dohnal	On-going
2	\$30,000.00	Marketing Assistance Fund	<ul style="list-style-type: none"> Provide a marketing grant for applicable business. This is an investment in setting business up for future success. 	Zoe Dohnal	
3		Delivery Assistance	<ul style="list-style-type: none"> Working on a partnership with Postmates and the Economic Recovery Committee Exploring repurposing dial-a-ride and Town of 	Dan Caton / Garrett Brafford	To be completed in the next few months

			Mountain Village transportation to be a delivery service for restaurants, the pharmacy, and perhaps retail.		
4	\$2,500.00	Help with supplies	<ul style="list-style-type: none"> Assisting businesses with PPE and other inventory shortages 	JD Wise	On-going
5		Business Recognition Program	<ul style="list-style-type: none"> Formal recognition among those businesses/ employees that contributed to the economic well-being of the town and have demonstrated a commitment to the vitality. This award is not on a consistent timeline. The community can submit a nomination through an online form on the TMV website 	Zoe Dohnal and MD	On-going

3. Employee Development and Job Training

Priority Ranking	Budget	Action Item	Sub-Action Item	Team Member(s)	Date Completed
1		Job Training	Training for new skills in our COVID new normal (also being contemplated by San Miguel County and the Telluride Medical Center).	Sherri Reeder and Laila Benitez	To be completed in the next few months
2		Job Training	Telluride Foundation and the Southwest Business Recovery group opportunities	Zoe Dohnal with Telluride Foundations partners	Long term
3		Job Training	Open TSG hospitality classes to the public	Sherri Reeder	Long term

4. Marketing Opportunities and Public Outreach

Priority Ranking	Budget	Action Item	Sub-Action Item	Team Member(s)	Date Completed
1		TMV Website Enhancement	Develop a marketing strategy to help Mountain Village businesses during their recovery period.	Zoe Dohnal	On-going
2		TMV Website Enhancement	Building out the TMV business resource page and directory	Zoe Dohnal	Ongoing

5. Grant Applications that would benefit the Town's Incentives

Priority Ranking	Budget	Action Item	Sub-Action Item	Team Member(s)	Date Completed
		DOLA Grants		John Miller	Ongoing
		GOGO Grants			Ongoing
		Other Grants			Ongoing

6. COVID Economic Development Incentives – State and Regional Resources

Priority Ranking	Budget	Action Item	Sub-Action Item	Team Member(s)	Date Completed
1		Colorado Department of Economics and International Trade	https://choosecolorado.com/covid19/	Zoe Dohnal	Ongoing

LOW PRIORITIES

7. Economic Development Incentives – State and Regional Resources

Postponed Action Items:

- Understand policy barriers to why people choose where they locate their business
- [Colorado Business Resource Book](#)
- [SBDC Consulting](#)
- [Colorado Office of Economic Development & International Trade - PROGRAMS](#)
 - [Job Growth Incentive Tax Credit \(JGITC\)](#)
 - [Colorado Microloans](#)
 - [Colorado Capital Access \(CCA\)](#)
 - [Global Consultant Network](#)
 - [Job Growth Incentive Tax Credit](#)
- [Regional Tourism Act](#)
- [Sales and Use Tax Refunds](#)
- [Space to Create](#)
- [Strategic Fund](#)
- [Transferable Tax Credit](#)
- [Venture Capital Authority](#)
- [Cash Collateral Support](#)
- [Region10 Business Loan Fund](#)
- [Colorado First and Existing Industry Customized Job Training Grant Programs](#)

8. Economic Development Incentives – Private/ Commercial Resources

Postponed Action Items:

- Utilizing TSG resources
- Utilizing Madeline resources

Agenda Item 4
Exhibit B

Type	Business	DBA	Biz Address1	PT Employees	Water/sewer account #	Water/sewer monthly base bill	Cable/Internet Account #	Basic Cable Bill	Internet Bill
SERVICE	Rolling Relaxation Massage & Bodywork		113 Lost Creek Lane	1			N/A	N/A	N/A
F&B	LET IT RIDE, INC.	POACHERS PUB	113 Lost Creek Lane	6	01-0011-00	BLUE MESA HOA	001-007800	N/A	79.95
F&B	La Piazza Del Villaggio Ristorante	La Piazza Del Villag	117 Lost Creek Lane	5			001-008472	N/A	119.00
HOTEL	Lumiere Hotel Group Management LLC		118 Lost Creek Lane	14	01-0074-00				
F&B	LUMIERE HOTEL (Restaurant)	Lumiere Lounge	118 LOST CREEK I	4		\$ 2,411.48	001-003463	N/A	COMP 550.00
HOTEL	Inn at Lost Creek		119 Lost Creek Lane	0			001-004202	83.94	550.00
F&B	Siam Talay Grill		119 Lost Creek Lane	7	01-7417-01	\$ 2,619.76	001-004203	83.94	54.95
RETAIL	Christy Sports LLC #61		119 Lost Creek Lane	6					
RETAIL	Christy Sports LLC #65		119 Lost Creek Lane	6			001-008631	100.49	54.95
F&B	Peaks Hotel F&B	Alteeza	136 Country Club Dr	20			001-006770	3,851.20	1,750.00
HOTEL	Peaks Hotel LLC - Hotel	Peaks Hotel	136 Country Club Dr	0			001-004964	83.94	54.95
RETAIL	Peaks Retail	Peaks Retail	136 Country Club Dr	1			001-100450	83.94	109.50
WINTER	Telluride Sports The Peaks		136 Country Club Dr	2	01-6770-01	\$ 13,336.96			
RETAIL	TSG Ski & Golf (Golf Retail)		136 Country Club Dr	22.5			N/A	N/A	N/A
F&B	Golf Clubhouse		136 Country Club Dr	2			001-008310	83.94	79.95
WINTER	Telluride Helitrax		136 Country Club Dr	4			N/A	N/A	N/A
F&B	Buxman Enterprises, Ltd. (Deli)	Village Market	455 Mountain Villag	5					
RETAIL	Buxman Enterprises, Ltd. (Market)	Village Market	455 Mountain Villag	15	01-6401-00	TMVOA PAYS			79.95
RETAIL	Spirits At Mountain Village		455 Mountain Villag	4		\$ 119.08	001-02376	N/A	79.95
RETAIL	T.Karn LLC	Rusty Rhino Dumpl	456 Mountain Villag	1			N/A	N/A	N/A
SERVICE	Telluride Snowmobile Adventures	Telluride Outfitters	456 Mountain Villag	5	Paid with other account(s)		001-002854	N/A	79.95
HOTEL	Lodge at Mountain Village Home Owners	Lodge at Mountain	457 Mountain Village Blvd						
F&B	Lodge at Mountain Village Home Owners	The View Bar & Gri	457 Mountain Villag	8	01-7834-00		001-004237	N/A	COMP 8750.00
RETAIL	Door to Door by Christy Sports #405		457 Mountain Villag	4					
RETAIL	Christy Sports LLC #62		457 Mtn Village Blv	6		\$ 5,715.84			
RETAIL	Mountain Adventure Equipment	Mountain Adventur	560 Mountain Villag	7	01-6671-00	GRANITA HOA	001-100549	N/A	79.95
F&B	Crazy Elk		562 Mountain Villag	4.5			001-008114	83.94	79.95
F&B	Tomboy Tavern		562 Mountain Villag	15	01-6025-00	COLUMBIA PLACE HOA	001-001633	83.94	79.95
RETAIL	Telluride Sports-Gondola		562 Mtn Village Blv	2			001-100477	N/A	119.00
F&B	Allred's		565 MOUNTAIN V	22.5			001-008271	100.49	1,750.00
RETAIL	Telluride Naturals		565 MOUNTAIN V	1			001-100025	N/A	79.95
RETAIL	Eco Adventure Center		565 MOUNTAIN V	3					
F&B	Telluride Coffee Company LLC	Telluride Coffee Co	565 mountain village	4	01-6473-00	PLAZA BUILDING HOA	001-008822	N/A	79.95
RETAIL	T.Karn LLC	T Karn Imports	565 Mountain Villag	2					
RETAIL	Telluride Resort Store		565 Mountain Villag	1					
RETAIL	Elevation Imaging Inc	Elevation Imaging	565 Mt Village Blvd	4			001-002024	N/A	119.00
RETAIL	Telluride Sports @ Capella	NEVE Sports	566 Mt Village Blvd	3	01-6161-01	HOTEL MADELINE			
F&B	Snowberry		567 Mountain Villag	1					
F&B	Shake N Dog Telluride, LLC	Shake N Dog Grub	567 Mountain Villag	1					
PRTY MGT	Club Telluride Owners Association	Fairmont Heritage P	567 Mountain Villag	85			001-007299	N/A	Comp 1350
F&B	567 Management LLC	567 Management LL	567 Mountain Villag	1					
RETAIL	Sunshine Pharmacy, LLC	Sunshine Pharmacy	567 Mountain Villag	3	01-7740-00	CLUB TELLURIDE HOA	001-100545	N/A	79.95
RETAIL	Telluride Distilling Company (Retail Sales Tax)		567 Mountain Villag	7					
RETAIL	The Heritage		567 Mountain Villag	3					
F&B	Telluride Distilling Company, LLC	Telluride Distilling	567 Mountain Villag	7			001-100500	N/A	54.95
RETAIL	Telluride Sports-FKL		567 Mtn Village Blv	5					
F&B	Telluride Resort Partners LLC	Madeline Hotel Sky	568 Mountain Villag	2			001-002859	3,132.00	1,750.00
F&B	Telluride Resort Partners LLC	MClub	568 Mountain Villag	7					
F&B	Telluride Resort Partners LLC	Starbucks	568 Mountain Villag	6					
HOTEL	Telluride Resort Partners LLC	Madeline Hotel & R	568 Mountain Villag	0	01-0114-01	HOTEL MADELINE			
PRTY MGT	Madeline Hotel Telluride Resort Partners	Madeline Hotel Sho	568 Mountain Villag	2					
RETAIL	Babies of the Bush LLC	Babies of the Bush I	568 Mountain Villag	1					
RETAIL	Telluride Resort Partners LLC	Madeline Hotel Skat	568 Mountain Villag	5					
SERVICE	Telluride Adaptive Ski Program		568 Mountain Villag	10			001-100446	N/A	COMP 54.95
RETAIL	Rinkevich Gallery, LLC		618 Mountain Villag	1			001-100469	N/A	79.95
WINTER	RWT Company Telluride, LLC	Ski Butlers Telluride	618 Mountain Villag	3	01-6131-00	CENTRUM HOA			
F&B	Bread and roses catering	The Village Table	618 Mtn Village Blv	9			001-002421	N/A	79.95
RETAIL	Ski Fitting Science LLC	Wagner Custom	620 Mountain Villag	7	01-6872-00	PALMYRA HOA	001-100117	N/A	119.00
SERVICE	Wells Fargo Bank		620 Mountain Villag	6					
SERVICE	Ryder Walker Alpine Adventures		624 Mountain Villag	7	01-6207-00	SHIRANA HOA	001-004939	N/A	119.00
RETAIL	Christy Sports LLC #67	Boot Doctors	650 Mountain Villag	6	01-7359-00	LE CHAMONIX HOA	001-100321	N/A	79.95
F&B	Tracks Cafe & Bar, Inc.	Tracks Cafe & Bar	670 Mountain Villag	17			001-001583	N/A	99.90
RETAIL	Telluride Base Club	Telluride Base Club	670 Mountain Villag	1	01-7665-00	HERITAGE CROSSING HOA	001-100464	83.94	54.95
RETAIL	Burton at Telluride		670 Mtn Village	2					
SERVICE	Telluride Sports North Face		670 Mtn Village Blv	2			001-100599	N/A	119.00